

# CCE INVESTS IN NEW EQUIPMENT

## Company invests more than £160,000 in state of the art equipment

Commercial Contract Engineers has recently invested more than £160,000 in new equipment, vehicle and tractor units.

Investments include:

- 3 new Courtesy Tractor units - over £100,000 investment
- Cellette 5mtr Bench Jig for LDV and 4x4's - £24,000 investment
- Audatex Enterprise (New Estimating System) to enable further

development of the car accident repair business.

- Alesco Induction Heater purchased for improved efficiency on chassis repairs - £13,000
- An additional L.G.V. Recovery vehicle to the company fleet to accommodate the growth in the business - £25,000.

The high tech facility also includes a massive 100,000 sq ft of vehicle parking/storage area and hard standing

which is totally floodlit and has the security benefit of the latest CCTV technology. This maximises productivity and performance in all departments of the business enabling projects to be undertaken with total confidence in terms of both delivery and security and most importantly, deadlines.

Phil Ewbank commented: "We continually re-invest our profits in new equipment in order to keep pace with technology and to ensure we offer our customers the very highest levels of service."



## CASE STUDY 2: KEYSTONE DISTRIBUTION

Dave Noon, National Fleet Engineer, Keystone Distribution, has developed a long-term relationship with Commercial Contract Engineers, recognising their invaluable support and service.

This relationship has grown over the last ten years, with CCE taking sole responsibility for Keystone's Heywood operation with its fleet of 56 trailers and 14 units.

Dave praised Phil Ewbank and his business commenting: "One of our major clients is McDonalds and as you can imagine, we are required to provide a first-class service. A great deal of planning takes place and we cannot afford to have any surprises. Phil understands the pressure we are under and is consistent in his service - he is good at what he does, is very efficient and he has a yard large enough to take our fleet. He opens the same time as we do; 24hours a day, seven days a week, 365 days a year. What we ask for is what we get!"

"I have known Phil since he was at Middleton, before CCE moved to their current premises in Rochdale, and our relationship has endured - their standard of work is good, covering a lot of repair damage and re-paint work for our high profile fleet," added Dave, who is acutely aware of the need to deliver a round the clock service and requires the same level of

service to be provided by his suppliers. Phil is delighted with this recognition from such a high profile client: "We have worked with Dave and Keystone for many years and understand their rigorous requirements. We pride ourselves on always delivering on our promises - providing accurate estimates of how much a repair will cost and completion dates - recognising that failure to deliver is not an option in the FMCG sector.

"The relationship with our clients is based on mutual respect and we strive for a level of customer service second to none. And, although we are a national operation, we are ideally located to serve Keystone's Lancashire operation," added Phil.

Dave concluded with a light-hearted dig: "If I do have a criticism of Phil, it is that he supports United. But then, you can't have everything!"



## 'NICKY' BRADLEY (1960-2006)



Nicholas John Bradley ('Nicky' to all who knew him) died on Saturday 29th April in hospital aged 45.

"It is with great personal sadness that Wendy and I have to inform you that CCE and its staff lost a good friend and colleague in April this year, due to septicemia, following a football injury sustained four days earlier," said Phil Ewbank.

Nicky played football all his life with a passion, and whether taking part or watching, he loved the sport.

"After working so closely with someone, you become more than just friends and after such a long time you respect them immensely. Nicky had been with the company for 24 years almost to the day; we had been friends for 25 years.

"Nicky was such a nice guy, polite, helpful and professional. He will be sadly missed by many."

Nicky leaves Christine, his wife, and Scott, his eight year old son.

# CCE NEWS

For customers and prospective customers of Commercial Contract Engineers Ltd

## 'QUALITY SERVICE - THE KEY TO SUCCESS'

CCE's proud slogan is 'The difference is in the quality and service' and that claim is supported by industry awards as well as regular customer testimonials praising its service.

Phil Ewbank said: "CCE may be a family owned operation but I regard our employees as our extended family. Customers who come here are impressed by the genuine welcome they receive and this detailed attention to customer service runs right through the operation from the offices to the workshop."

Quality control is rigorously carried out throughout all operations undertaken by CCE's highly skilled workforce, and to help with the environment all emissions are filtered and cleaned until totally eco friendly which is part of the company's ongoing commitment to a cleaner and more stable world.



Phil Ewbank



## Company Celebrates Record Annual Turnover in 05

# COMMERCIAL CONTRACT ENGINEERS' RECORD YEAR

The Rochdale-based Commercial Contract Engineers celebrated a record turnover of £3.2 million last year, after steady growth of the business since 1987.

This is a major milestone for the company which also celebrates this year its 25th anniversary as a company which today is at the forefront of the car and commercial vehicle repair industry.

Phil Ewbank, Managing Director of CCE said: "I am a people person and CCE is fortunate to have a loyal and hard working workforce who are the lifeblood of the organisation. They are responsible for our success, our quality image and our improving business performance."

Major customers include Bibby Distribution, Corby Chilled Distribution, Norwich Union, Ryder Truck plc, Zurich

Insurance, Royal and Sun Alliance and Saga Motor Claims to name but a few.

Looking to the future, Phil Ewbank wants to develop the image of the company as a national organisation.

He added: "We already have clients all over the country but our strategy this year will be to raise our awareness in areas where perhaps we are not so well known."

"We may be a top four player in our field at present. My objective is to take Commercial Contract Engineers into the top three of accident repair and vehicle maintenance specialists in the UK and maintain that position for the future.

"But with the right product, the right people, a lot of hard work and a little luck - the dream can become a reality."